

# Distributor information for Alokozay Tea

Kindly complete and send to the below address:

Alokozay International Ltd,  
Jebel Ali Free Zone,  
P.O Box 261602,  
Email: [info@alokozay.com](mailto:info@alokozay.com)  
Fax: 0097148871077  
Dubai,  
U.A.E

## I. Administrative Information

<b>Company Name</b>	
<b>Address</b>	
<b>Country</b>	
<b>Main contact person (Name and Function)</b>	
<b>Other contact person (Name and Function)</b>	
<b>Phone Number</b>	
<b>Fax Number</b>	
<b>E-mail Address</b>	
<b>Internet Address</b>	

## II. General Company Information

<b>Year of Foundation</b>	
<b>History</b>	
<b>Legal Form</b>	
<b>Ownership Situation</b>	
<b>Invested (Personal) Capital</b>	
<b>Total Number of Employees</b>	

<b>Number and address of sub-offices</b>	
<b>Number, address and size of warehouses</b>	
<b>Business Activities / Portfolio (Denomination, Description, Share on Total Business and respective Market Share)</b>	
<b>Existence of own Truck Fleet (Type and Number)</b>	

### **III. Relevant Financial Figures**

<b>Turn-over in</b> - 2007 - 2008 - 2009	
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### **IV. Specific Business Information**

<b>Territorial coverage (main geographic focus)</b>	
<b>Structure of the Commercial (Marketing and Sales) Department / Organisation Chart</b>	
<b>Number of Retail Partners (Off-Trade) supplied including Outlet Number</b> - big retail - small retail	
<b>Number of Sales Force</b> - On-Trade	

<b>- Off-Trade</b>	
<b>Market Competitor</b>	
<b>Initial investment in Alokozay Products (in USD)</b>	